

January 1, 2006 - To Hermanson Technical Services Customers

We are excited to share with you some changes that Hermanson Company Technical Services will be undergoing over the next several months. Most significantly we will have a new name; **Building*i*** (*pronounced "Building Eye"*). After 10 years of successfully providing technical services to large corporate real estate holders and major design and construction projects we have determined the time is right to focus on growing our technical services business.

You are receiving this letter in advance in order to provide you with insight into these upcoming changes. Going forward you will continue to expect and receive excellent service and support of your business. There will be *no change in staff*, services, contracts etc. The changes have been designed to distinguish the Hermanson Company mechanical construction business from our burgeoning **Building*i*** team. Along with the new logo you will see:

- A new web site <http://www.buildingi.com> (launch set for early 06).
- New email addresses for the current HTS Team (person@buildingi.com). These will be active in early December 05. Note: all legacy @hermanson.com mail accounts for the HTS team will forward to their new mail address.
- We have new phone numbers. Main number is 206-388-2280. Main Fax is 206-388-2277. A list containing all Technical Services staff contact information will be circulated.
- Our corporate address will remain the same 1221 2nd Ave N, Kent WA 98032.

Over the next 12 to 18 months you will see us get even more focused in helping large corporate real estate owners realize maximum efficiency in their portfolios. Further, we have formed a key partnership with Centerstone software an industry leading "Integrated Workplace Management" software company. This is an important development in our evolution to becoming your single stop for managing the total life cycle of building information.

The new **Building*i*** brand will officially launch in early 2006. However, we are already engaged in developing some exciting opportunities with other large corporate real estate holders, your peers. It is our conviction that each of these premier clients will help us in providing you with a balanced, strategic and efficient set of tools and practices. This collaborative effort will undoubtedly pay dividends toward helping you meet your Real Estate management goals.

In addition, you will see significant enhancements to our Project Knowledge Center (PKC) product. A few are listed below:

- A Microsoft SharePoint® Portal Server interface: enabling you to develop an intelligent portal that seamlessly connects users, teams, and knowledge
- Greater ability to integrate with disparate systems via web services and the .NET platform
- The ability to view CAD (as well as many other file types) files via the PKC interface
- Large format print ordering service
- Expanded professional services offerings

Our goal is to be your partner in helping you get the highest value from your Real Estate portfolio. Please do not hesitate to contact me with any concerns or additional questions you might have

Sincerely,

Bill Nolan, President